Public Perceptions of Midwest Pavements

Focus Group Content Analysis - Wisconsin

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TABLE OF CONTENTS

Introducti	on	3
Purpose	e of the Study	3
Purpose	e of the Groups	3
Purpose	e of the Analysis	4
Description	on of the Groups	4
	sha	
	Bay	
Marshfi	eld	6
Spoone	r	6
Plattevi	lle	7
Rhinela	nder	7
Phrasing I	ssues	7
Road So	egment Identification	7
Terms.		9
Non-ve	rbal indicators 1	3
Substantiv	ve Issues 1	4
Likes	<u></u> 1	4
Dislikes	s 1	.5
Indicati	ons of needed repair1	8
Other o	considerations 1	9
Trade-c	offs	1:1
Prioriti	zing exercise: Safety	4
Difference	es2	:4
Interna	l tensions	25
Northe	rn conditions/Rural conditions2	!6
Individ	ual differences2	27
Conclusio	ons	!7
Annendiy A	- Sampling	8.
	- Demographics	
	- Ranking Exercise	

INTRODUCTION

Purpose of the Study

This research is being conducted as part of a larger study of the public's perceptions of state-maintained rural highway pavements in Wisconsin, Minnesota, and Iowa. Later stages of this project will involve interviewing residents of the three states by telephone to gather information about people's concerns about the pavements in general and specific stretches of highways in particular. Information from this effort is expected to aid the states' Departments of Transportation refine the standards used to set pavement reconstruction priorities to better meet the needs of residents.

Purpose of the Groups

In order to better understand the general concerns of residents and the terms people use when talking about those concerns, a series of focus groups was conducted in each of the participant states. Each group followed a standard protocol which consisted of a general discussion of pavement features participants liked or dislike, a series of questions which asked participants to choose between difficult options, and a ranking exercise in which participants decided which factors should be considered when prioritizing road repairs. In addition, participants were asked to complete a basic demographic sheet which included questions about driving habits (see Appendix B for a more detailed description of the demographic characteristics of the groups). Moderators were instructed to pay particular attention to differences in terminology used by participants and to explore these differences when they occurred. Similarly, moderators were watchful for any regional differences apparent in the groups.

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Purpose of the Analysis

This paper reports the findings of a content analysis conducted on the focus group transcripts. Content analysis is a useful tool for searching for common patterns in ways of talking about issues as well as for identifying significant differences. It is particularly helpful, as in the current situation, when researchers are interested in gathering more information to use in designing an effective survey instrument. This analysis will focus on several separate issues. First, it will look at the terminology used by participants in order to design questions that will be understandable to and elicit relevant information from respondents. Second, the analysis will examine the ways in which people talked about pavement conditions. The discussions that occurred during these focus groups can sensitize researchers to the kinds of information respondents may have available and the areas that are either difficult for respondents to articulate or that are outside of their experience. Third, this report will explore the substantive position of participants. Obviously, this analysis can not make claims of conclusive or representative findings, but can indicate whether there is reason to believe that a high degree of consensus exists in the general public and what issues are likely to have large variability.

DESCRIPTION OF THE GROUPS

The series comprised six groups in each of the three states for a total of 18 groups. The Wisconsin groups were conducted in six separate communities selected by the Department of Transportation to provide a variety of perspectives from different regions of each state. Five groups in each state were entirely composed of people randomly selected from the community who regularly drove rural highways (see Appendix A for a more detailed description of the sampling procedure). One group in each state included a mix of participants who were selected because they held commercial

drivers' licenses as well as randomly selected individuals¹. A total of 44 people participated in the six focus groups conducted in Wisconsin including 25 men and 19 women. Half of the groups in each state were specifically asked to drive a stretch of rural state two-lane highway. Participants in these groups were paid \$50 as compensation. The other groups were not specifically asked to drive any highway before the meeting. Participants in these groups were paid \$35 as compensation. There were 23 participants in groups that were specifically asked to drive, and 21 participants in groups that were not specifically asked.

Waukesha

The first Wisconsin group was conducted in Waukesha, a suburb of Milwaukee on September 4, 1996. There were seven participants in the group including four men and three women. Participants were not specifically asked to drive a stretch of rural highway. As the first group, it served as an important test of the effectiveness of the protocol and focus group procedures. As a result, several minor changes in the protocol were made and the demographic questionnaire was altered. None of these changes were thought to have made a significant difference in the data and the conversation in this group was comparable to those in other groups.

Green Bay

The second Wisconsin group was conducted in Green Bay on September 10, 1996. There were five participants including four men and a woman. The Green Bay

¹ The conversations in several groups indicated that participants were professional drivers or drove extensively for their jobs. Unfortunately, we have no specific information about the number of CDL or professional drivers in the groups.

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group included three participants who were selected because they held commercial drivers' licenses. Participants in this group were specifically asked to drive a stretch of rural state highway before coming to the meeting.

Marshfield

The third Wisconsin group was conducted in Marshfield on September 11, 1996. There were eight participants including five women and three men. Participants were selected from the community at random and were not specifically asked to drive a stretch of rural state highway. The group included two motorcycle riders and a motor home owner which spurred some conversation about the special needs of these vehicle drivers.

Spooner

The fourth Wisconsin group was conducted in Spooner on September 16, 1996. There were nine participants³ including five men and four women. Participants were selected from the community at random and were specifically asked to drive a stretch of rural state highway. The group included two motorcycle riders and one motor home owner.

² Because of changes to the demographic information sheet, some information about participants is unavailable for this group.

³ One woman arrived for the meeting, but left shortly after the beginning without participating in the conversation. She was not compensated for her time, did not complete a demographic information sheet, and is not considered a participant in the group.

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Platteville

The fifth Wisconsin group was conducted in Platteville on September 17, 1996. There were nine participants including five men and four women. Participants were selected from the community at random and were specifically asked to drive a stretch of rural state highway. The group included one motorcycle rider.

Rhinelander

The sixth Wisconsin group was conducted in Rhinelander on September 25, 1996. There were six participants including four men and two women. The group included one motorcycle rider and one motor home owner.

PHRASING ISSUES

The focus groups serve an important function by providing background information for researchers to use when designing an effective telephone questionnaire. Several related themes that emerged in the discussions of the focus groups directly relate to this process. First, it is important to understand how participants, and eventually respondents, think of or identify particular stretches of highway. Second, focus group discussions should be analyzed to catalog the terms used by participants for various features of the road surface. Third, the experience of the focus group can provide researchers with important insights into the specific problem of verbalizing the nonverbal expressions commonly used in the context of discussions about road conditions.

Road Segment Identification

Because researchers are eventually interested in comparing the findings of a telephone survey with actual pavement conditions, it is imperative to find a reliable

way to have respondents identify specific stretches of highway. In order to do this, we must first understand how participants define a stretch of road and then how they identify those stretches. The reliability of such identification will depend on and be limited by the answers to the first question. If people conceive of "stretches" as relatively long, poorly defined distances, any information about smaller, more specific pieces of the road will be highly unreliable.

By far, most references to a stretch of road indicated a specific highway (by number) between two towns or in relation to one town. For example, a person might talk about a stretch of "22 from Oconto Falls to Gillett" or they may talk about "141 north of Green Bay." Occasionally, when participants defined a stretch they would refer to a significant intersection with another highway. In such cases, the intersection was usually one where the roads divided or where the participant usually turned off or on the highway. Participants also noted significant changes in the nature of the road, such as changing from two to four lanes. In some groups, it was common for people to note county lines as the demarcation of stretches, usually in connection with noted differences in the quality of the pavement that began at the county line. Similarly, some individuals noted important landmarks along the road, such as a store or restaurant. Junctions with county roads were rarely noted.

It is possible to detect a similar feature in all of the more common means of identifying beginning and end points. Drivers note changes in the road that they must respond to as drivers. All of the features included above cause the driver to respond, either by slowing to enter a village, city, or dangerous intersection, remembering to turn, or suddenly needing to pay more attention to a poor road surface. Participants' understanding of the roads on which they travel, then, is intimately connected to the way they travel the road. These findings suggest that the degree to which a particular

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landmark, intersection, or other point along the highway requires drivers to respond will correspond to the pervasiveness of respondents identification of that specific point.

Terms

A second issue of special interest to survey designers are the terms used and understood by participants. It is important to note that these are two distinct issues. The first is the language participants, and eventually respondents, choose to use when discussing certain pavements features. The second is the related issue of what participants understand when someone else, a telephone interviewer for example, uses a specific word. Problems in the latter may pose a significant threat to the effective design of a survey instrument. Luckily, there is greater variation in the former than the latter.

The problem of language comprehension is notable in the context of a survey about highway pavements chiefly because there seems to be little readily accessible vocabulary for participants to call on in discussion. In general, a wide variety of terms were used by individuals, within groups, and among the different groups. Frequently, the same word was used (sometime with and sometimes without modifier) to indicate separate features or characteristics. Similarly, participants often resorted to longer descriptions of features rather than use a single word. All of these things indicate that no commonly agreed upon vocabulary exists in the everyday language of participants. This situation can lead to the development of regional differences and idio-cultural responses.

Though this lack of vocabulary caused participants to work harder in order to express themselves, it did not appear to be a major impediment to communication. Moderators noted no instances of failed communication and the transcripts do not provide any internal indication of participant frustration. It would seem that people have a common experience which they can recognize in the speech of others, despite

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not sharing a single common way of referring to it. Therefore, researchers should be aware that several possible problems could develop, but should not be overly concerned that communication will be seriously threatened. Specifically, two possible situations may occur. First, the potential exists that there are regional variations in terms that were not detected in the focus groups. Second, researchers should not rely on a specific term to describe road features, unless that term is clearly described or defined in the course of the survey.

In addition to these general findings, content analysis also revealed variations surrounding several terms that may be of special interest.

Rutting

By rutting, we mean the indentations along the tire tracks that form on the road surface as a result of compression caused by heavy trucks or traffic. This phenomena was noted in every group conducted but was frequently referred to by different names. Participants sometimes called these features tracks, grooves, uneven pavements, dishing out, or ridges. Participants used several different characteristics to identify this feature including: its causes (trucks or traffic), its location (in the tire tracks), and its unintentional creation.

Grooves

By grooves, we mean a pattern of narrow channels purposefully cut into a road surface, either parallel or perpendicular to the road lines, intended to increase surface friction and therefore provide safer driving conditions. Participants were fairly aware of this feature, though not as explicitly aware as they were of rutting. Most respondents indicated that they became aware of grooves as a result of the distinctive noise they cause. Some also noted the tendency of some grooves to "grab" or "take" the tires

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and cause the driver to spend more energy keeping the car under control. Most participants lacked any handy term to use for this feature and instead attempted to describe them, especially in relation to the noises they made. People also referred to *cut grooves*, or *cuts*, and recognized their intentional design as an identifying characteristic.

In addition to the fact that most participants lacked a specific term for grooves, there is indication that participants failed to immediately understand what moderators were referring to when using the word "grooves". In part, this may be due to the fact that many participants considered grooves to be what we are calling ruts. Whatever the cause, discussion about grooves frequently involved an initial debate among the participants to firmly establish what feature was being discussed.

Reconstruction

A third set of terms of obvious importance to this research refer to road reconstruction. Participants made several distinctions in the level of road repair. The first level could be called *patching* and involves simply patching holes in the pavement, sealing cracks, or other similar repairs to specific pavement defects. People also referred to this as *cold packing*, *band-aiding*, *tarring*, and so on. The second level could be termed *resurfacing*, which involves applying a new running surface over the existing surface with only minor repairs to the foundation. This was also called repaving. The third level could be called *reconstruction* and involves substantially rebuilding the underlying structure of the road or rebuilding the road in it entirety. Participants might refer to rebuilding the under-structure, redoing the road, working on the foundation, and so on.

The key to participants' understanding lies in the feature that is being repaired. That is repairing the defects, repairing the surface in its entirety, and repairing the foundation each represent distinct activities. Though these differences obviously con-

nect to the cost and effort involved in repairs, participants did not generally understand these distinctions in terms of major or minor repairs. Again, it is reasonable to assume that major and minor refer to the interruption experienced by a driver, not to the project that is causing the interruption. In other words, it doesn't matter to the driver if the road is closed to be rebuilt or resurfaced. It only matters that it is closed.

It appears from the focus group discussions that this understanding of levels of road repair is generally pervasive. However, this does not mean that participants would automatically understand terms such as reconstruction without at least a brief explanation. Participants' understandings of these alternatives appear to depend on the object of repair. That is, patching (and related terms) refers to specific problems (potholes, cracks, etc.), resurfacing refers to the entire running surface, and reconstruction refers to the foundation.

Shoulders

This term is only important for one reason: it demonstrates what participants think of when they think of the road surface. In every group, discussion turned at one point to the shoulder. The shoulder exists as an integral part of the road surface, even though it lies outside of the white lines. There are two reasons for this. First, people recognized the structural significance of the shoulder. Should the shoulder be damaged or absent, the foundation of the road may be compromised. Second, the shoulder is important to people's driving strategies. They view the shoulder as a means of getting around turning cars and an escape route in case of trouble on the road. As such, drivers are constantly aware of the shoulder as intimately related to their driving and therefore to the road surface.

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Frost beaves

Frost heaves describe a wide range of phenomena including individual dips or rises in the road, or a more general undulation of the road surface caused by freezing. Most participants had a specific term for these features, though these terms varied somewhat including frost heaves, frost boils, wavy roads, ripply roads, sagging, dips, etc. Most important for the purpose of instrument construction, participants seem to understand any terms used by moderators or other participants.

Potholes

A similar statement could be made for holes in the road surface. Terms included potholes, holes, chuck holes, and an amazing variety of sound effects. Again, though, participants understood any terms used by moderators or other participants.

Non-verbal indicators

Finally, the pervasive use of non-verbal indicators in all of the focus groups should be noted again. One of the most remarkable features of these groups was the constant use of pantomime and sound effects. Participants mimicked struggling to control a steering wheel, acted out being jostled by a series of bumps, recreated the sound of going over a rhythmic series of bumps as might be caused by concrete joints, and sculpted the air to indicate the shape of the crown of the road, the undulations caused by freezing, and any number of other characteristics of either the ride or road surface. All of these indicate the difficulty many people have verbalizing their experience of driving. This is most likely the result of these experiences being largely tactile and rarely discussed in detail (or at least, rarely discussed in a context which requires one to avoid non-verbal gestures).

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SUBSTANTIVE ISSUES

Participants in the focus groups were initially asked to talk about the features of rural, two-lane, state-maintained highways which they liked and disliked. Participants were asked to focus solely on aspects of the pavement surface, however this proved to be a very difficult task for many people. As a result, the discussions addressed both features of the pavement and some other features of highways more broadly. The following discussion, like that of the participants, attempts to focus primarily on pavement features but also includes aspects of highways more generally to the degree that they might inform further research.

Likes

Participants were directly asked what they like about the roads they drive. The most remarkable result of this question was the relative lack of substantive responses. As a general rule, participants gave vague responses or noted the absence of features they disliked. For example, people would say that they liked smooth, quiet surfaces, or newly resurfaced or rebuilt roads. They also commonly noted liking the absence of bumps, cracks, dangerous intersections, steep hills, slippery surfaces, and so on. The list of specific features participants actively desired was shorter and less frequently mentioned. It included adequate drainage (i.e. a gentle crown to the road), wide shoulders, clearly painted lines, and blacktop paving over a concrete substructure.

The more general theme that can be extracted from these specific concerns and desires is an expectation that the road surface should not distract from the driver's experience. In other words, drivers negatively evaluate a road surface to the degree that they notice it, and vice versa. For most people, driving is a nearly automatic activity. The other activities people carry on while driving, such as conversations or listening to the radio, occupy a more central attentional position. Any road condition that disrupts

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this state of affairs, that is, that demands attention from the driver, is negative. Therefore, drivers' positive experiences of road surfaces are largely unavailable to the driver. The only exception occurs when drivers suddenly notice the aversive condition ending. This may happen, for example when one crosses out of one maintenance district with poorly repaired roads into another with freshly resurfaced ones. In this instance, a positive evaluation may be noted. Otherwise, such evaluations will be difficult. This leads drivers to either report vague likes or construct a negative deficit model of the positive, i.e. the positive is that state which does not include any negatives.

Dislikes

On the converse, participants are sure and conversant about the features that they dislike. The following is a list of the features that participants most commonly mentioned as dislikes and a brief summary of their reasons.

Rutting

This was possibly the most common concern among participants. People gave several reasons for their concern. First, deep ruts could make it difficult to control the vehicle. Participants frequently pantomimed struggling with the steering wheel when confronting ruts. This was especially true for smaller cars that have a narrower wheel base than the road ruts. Second, people were concerned about the increased risk of hydroplaning when ruts filled with water, and similarly in the winter, the increased risk of ice forming in the troughs.

Patching

Dislike of excessive road patching was also common. Participants obviously did not want the Department of Transportation to ignore holes or leave them unattended.

Instead, they were concerned when the percentage of patches (compared to original road surface) increased to an unacceptable level or when patches were used to repair previous patches that had deteriorated. There were three reasons for this concern. First, excessive patching was seen as a safety issue. Patches are thought to be more slippery than original running surfaces. Likewise, swerving or slowing to avoid patches could lead to accidents. Second, excessive patching is connected with extremely bumpy rides. Third, excessive patching is seen as an indication that the road is not properly maintained or valued. Similarly, people felt that patching was frequently ineffective, that patches would deteriorate quickly leaving conditions worse than they were originally, and that resurfacing would be more cost effective in the long run.

Bumps

There was nearly universal dislike of bumps or potholes. Reasons for the dislike fell into one of three categories: ride, safety, and car damage. For most participants, the obvious discomfort caused by driving over bumps and potholes was obvious and required little conversation. However, discussion frequently went beyond the mere discomfort caused by the problem and linked it to safety concerns. Potholes could be a safety hazard because they could "throw" the car into another lane, required more effort on the part of the driver to maintain control of the vehicle, were distracting, and could cause people to swerve or slow in order to avoid them. Some participants also discussed the car damage that they felt potholes could cause. This discussion was of secondary importance to most participants.

Shoulder

As noted earlier, many participants were concerned by narrow shoulders or shoulder that were in disrepair. Their interest was twofold. First, they disliked shoul-

ders that were not wide enough to be used by drivers in the case of emergency or to avoid cars that had slowed or stopped to turn off the road. Second, they worried that shoulders that were in disrepair could lead to other structural problems on or under the running surface of the road. Participants also noted a third shoulder condition that they disliked: height differences between road and shoulder surface. Several people noted that such differences could catch the tires of a car, causing it to suddenly swerve off the road if it ventured too near the edge.

Uneven repairs

Several participants expressed dissatisfaction with uneven road conditions on successive stretches of highway. People frequently noticed when the condition of the road would suddenly change, as might happen at a county line or when a limited stretch of road is significantly rebuilt or resurfaced. Several people explained that this situation caused the driver to frequently readjust to changing conditions. As explained earlier, because of the desire for driving to be a largely inattentive activity, this inevitably leads to a negative evaluation of the condition.

Looks and noise

Focus group participants were specifically asked about the impact of road noise and the look of a road on their general evaluations of the ride. Outside of this direct question, a small number of participants volunteered that either road noise or the look of the road bothered them in some way. References to noise were frequently to the distinctive kind of noise caused by grooves and sometimes also about the general road noise caused by bumps or a deteriorating road surface. Very few participants discussed the look of the road without being specifically asked. When it occurred, it was seen as an indication of the general disrepair of the road. Overall, participants explained that

road noise and unsightliness were annoyances that they prefer to do without, but were not an overriding concern.

Other dislikes

There were a number of other disliked conditions mentioned less often by participants. These include an undulating road surface which may occur as the result of freezing, excessive crowns, and the rhythmic bumping caused by concrete expansion joints.

Indications of needed repair

After the discussion of liked and disliked highways features, participants were asked to discuss when they feel conditions have gotten so bad that repairs are indicated. As may be expected, most of the discussion centered around the dislikes identifies above. Obviously, roads should be repaired when the acceptable level of undesirable features reaches a critical limit. Unfortunately, describing these limits proved to be an extremely difficult task for most participants. For example, there was broad agreement that excessive patching indicates the need for more extensive road repair. However, it was nearly impossible for participants to define excessive patching. Comments such as "when there are more patches than road" may indicate some general sense of the criteria, but certainly do not indicate a numerical percentage, i.e. when over 50 percent of the road surface is made up of patches. Focus group participants, like most drivers, were not civil engineers and therefore did not have the expertise required to provide any definitive criteria.

Participants did, however, identify a different form of criteria that may provide useful insights into participants' thinking about road repair. Several people indicated that they felt the road required repairs when they were forced to pay attention to the

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road surface rather than to driving in general or the other activities that they were engaged in while driving. To drivers, this situation signals that problems with the road surface are so severe that they represent a safety concern.

Other considerations

After discussing condition thresholds used by participants to decide whether a road was in need of repair, they were asked to consider other factors outside of the actual condition of the road that they felt should be considered when setting priorities.

Traffic

Traffic was the most consistently important factor people identified that should be considered when setting priorities. Participants frequently discussed at least two kinds of traffic: truck and cars. Occasionally, people would also mention a concern about pedestrian, bicycle, RV, or some other form of less common traffic. Generally, people felt that highly traveled roads should be given higher priority when scheduling repairs. Most people gave a number of intersecting reasons for this belief. First, higher volume would cause more damage and so high volume roads would probably also be the ones in most disrepair. Second, the potential danger of disrepair would be greater on highly traveled roads. Third, repairs made on highly traveled roads would benefit the largest number of people.

There were a few people, though, who felt that such a system may not be entirely fair. These participants were usually concerned that many rural or Northern Wisconsin roads would have relatively low traffic counts and therefore not receive the care they needed. Other people mentioned that low traffic counts may be the direct result of drivers choosing alternate routes because of poor conditions, thereby confounding attempts to measure the importance of the roadway. These comments, how-

ever, were usually cautionary and not meant to invalidate the common belief that higher volume roads should receive more attention. Instead, they were offered as suggestions for modifications to using traffic volume to set priorities. So, for example, participants concerned that traffic volume might deny needed repairs to certain regions suggested that traffic volume be used only within a regional context.

The discussion surrounding truck traffic was varied. In some groups, participants talked about the need for trucks to be able to deliver important goods in and around the region. In others, people discussed the disproportionate damage caused to the roads by truck traffic. In most groups, there was at least some recognition that both of these can be true at the same time. As a result, it would be difficult or even misleading, to say that a clear consensus developed. In general, most people felt that highways used heavily by trucks should receive higher priorities, though there were some who strongly disagreed.

Importance

Participants were asked if the importance of the highway, e.g. if it connected important locations, public services, or to the Interstate system, should affect how quickly repairs are made. This issue never arose unless directly asked. Most people felt that important roads should receive more attention, but also felt that traffic volume would probably be highly correlated with importance. Some discussions reminiscent of the truck traffic debate occurred in this context as well. That is, some people were concerned that roads servicing important businesses were receiving a disproportionate share of repairs. Again, though, these concerns were relatively isolated and uncommon.

Cost

Participants explicitly rejected the idea that the cost of repairs should influence priority settings. For nearly all participants, road repairs were a public safety concern and a matter of life and death. Issues of such importance should not be decided by cost.

However, participants also recognized that some road repair decisions may be a matter of convenience and therefore open to economic consideration. Similarly, participants felt that road repairs should be strategically planned to both account for future traffic volumes and ensure the most cost-effective use of tax dollars.

Trade-offs

Participants were also asked to choose between a series of difficult forced-choice options to better understand how they thought different factors should be weighed when setting construction priorities. The first question addressed convenience. The second concerned investing in longer lasting road construction and the various ways available to finance such improvements. The third and fourth questions focused on road noise and appearance.

One summer every 20 or one month every five

Participants were asked to choose between making major repairs every 20 years which would last an entire summer or making repairs that last less than one month every five years assuming the costs were the same. This question was intended to address convenience issues, however, it uncovered a different set of concerns. Nearly every participant who accepted that these two scenarios would cost the same and believed that repairs could in fact last 20 years chose the 20 year option. Nevertheless, many participants would not accept some of the assumptions of the question. Specifi-

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cally, many people did not believe that repairs could last 20 years. Other people also questioned the ability of the Department of Transportation to know what demands might be placed on roads so far in the future. These participants frequently opted for the five year scenario.

When focus groups actually considered the relative convenience of the two options, a number of concerns were raised including: whether there were alternative routes available (if so, one summer was not a problem), whether the construction would disrupt important businesses or public service, and how repairs on different highways in an area might be scheduled to avoid repeated disruptions to local transportation.

Initially spend more to make roads last longer

The focus groups were also asked to discuss whether they would prefer spending more money up front to build highways that would last longer. Again, the issue for most participants was not whether to build longer lasting roads, but whether the basic assumptions of the question could be accepted. For participants who accepted the assumptions (a majority of participants), the answer was clear: build roads to last longer. In fact, many participants had suggested similar approaches earlier in the meeting. However, many people could not believe that roads could actually be designed to last that much longer or were skeptical that the improvements would actually be made. People were concerned both that designers could not accurately predict the traffic demands so far into the future and that the additional money supposedly paying for improved road design would actually be wasted through governmental inefficiency or worse.

If people agreed to build longer lasting roads, they were asked to choose between raising revenues or delaying repairs on other roads. Most participants preferred

raising revenues. Many people felt that adequate roads were a high priority and deserved the additional money. Others commented that most people would not notice the increase in gasoline prices. Additionally, many participants were worried that if some road reconstruction was delayed, it would disproportionately affect rural and northern areas, and lead to unacceptable road conditions on some roads. Understandably, though, people who were skeptical about the government's efficiency were most likely to opt for delaying road repairs. Participants also considered the impact of increased taxes and fees on small businesses and poorer people.

Road noise and looks

People were asked to discuss whether they would prefer a road that had a rougher texture (grooves) and was safer or one that was smoother, quieter, and potentially more slippery. There was nearly universal and immediate agreement that safety would be selected over road noise. The only exceptions were comments made by people who were concerned about excessive noise. This would include road noise that made conversation or listening to the radio difficult.

People were also asked whether they would choose to repave a road that had been patched but rides well or wait until the ride was noticeably rough and uncomfortable. In the discussions surrounding this question, it was clear that many participants found it hard to imagine a road that was patched but still rode well. However, most people felt that resurfacing should only occur when the ride is noticeably uncomfortable. A few people were concerned that even if the ride was comfortable, the patches may compromise the road's safety due to a belief that patches were more slippery.

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Prioritizing exercise: Safety

During the course of the discussion, a list of important considerations identified in the discussion was constructed. As a final exercise, people in the focus groups were asked to prioritize the factors. They were given a number of stickers and an opportunity to "vote" for the factors that they thought should be most heavily weighted in setting priorities. (See Appendix C for a more detailed description of the list in each group and the number of "votes" it received.) Though the average list for each group included 11 factors, one clear and consistent factor emerged in every group: safety.

The preeminence of safety for setting road construction priorities was not simply indicated by the numerical superiority of votes. It was also evident in the discussions that followed the prioritizing exercise. Participants were asked why they had voted the way they did. In every group and for nearly every participant, the major criteria for voting for any factor was safety. That is, even if a participant voted for "potholes", their vote was motivated by a belief that potholes were a safety concern. As a result, it would be safe to interpret the number of votes for all of the listed factors except safety as an indication of the general importance each has to creating or preventing a safe situation. It is true that a few participants indicated that their choice for some factors was motivated by non-safety concerns (such as convenience), but even these concerns were eventually related to safety and represent an extremely rare occurrence anyway.

DIFFERENCES

In general, these groups were remarkable in their similarity rather than their differences. It is true that certain groups tended to focus on different issues to different degrees, but none of the issues brought up in any group contradicted issues brought up in the others. For example, one group spoke extensively about the dangers of water

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laying on the roads. Though this concern was not as central in other groups, it was usually noted as a concern. Even conscious manipulations to increase differences were unsuccessful. There was no appreciable difference in the discussion of groups that were specifically asked to drive compared with those that were not. Similarly, most groups included professional drivers nullifying any significant difference between the group of invited CDL drivers from the rest.

Internal tensions

There were, however, several areas of discussion that indicate unresolved or ambiguous issues for participants. These included the impact of truck traffic on roads, the cost of repairs, and convenience issues.

Truck traffic

Participants in the groups recognized simultaneously that trucks were important to the local economy and that they caused a great deal of damage to the roads. This tension was evident in most of the discussions and leads to mixed feelings regarding setting priorities and making repairs.

Costs

Similarly, participants wanted the highest quality roads but didn't want increased costs. Discussions around raising revenues focused on several concerns: 1) efficiency, 2) equity, and 3) trade-offs. Discussions of efficiency focused both on whether money was being wasted through mismanagement and on how money could be strategically spent to save "in the long run". Equity discussions focused on whether state funds were being fairly distributed in different regions (see Northern and rural conditions) and how expenses in Wisconsin compared to other states both in the region and

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in other parts of the country. Trade-off discussions considered the relative impact of increased road costs (taxes, registration fees, etc.), potential benefits (decreased car repairs, increased business relocation), and potential costs (impact on small businesses and the poor). Many people felt that increased spending on roads was matched in fewer repairs to cars and new businesses. In general, people felt that good roads should be a high priority and were willing to pay for their repair and improvement provided that funds were efficiently and equitably used.

Convenience

Participants were similarly concerned about convenience. More than one participant said (jokingly) that any road they drive should be a priority. This is probably not far from the truth. During focus group discussions, participants recognized that many factors needed to be weighed when setting repair priorities. However, these same participants may not take such a broad view when actually confronted with a bumpy stretch of road. The conflict between wanting any road one drives to be freshly resurfaced and considering the realities of road maintenance appeared occasionally in the discussion of the participants, and might appear more often in a different setting.

Northern conditions/Rural conditions

An interesting phenomena appeared in all six groups⁴: people felt that their region was receiving less attention than other parts of the state or faced conditions that others did not. There was nearly universal agreement that Southeastern Wisconsin received the majority of attention from the Department of Transportation. Many people felt that they were not receiving adequate attention because of the rural nature of their

⁴ though to a lesser degree in Waukesha

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area. Similarly, several groups felt that the conditions in their area (hard winters, boggy areas, hills, etc.) caused unique situations that were not being dealt with adequately. In sum, the groups were similar in feeling different.

Individual differences

Even though the groups were remarkable in their similarity, there were important differences on an individual level. Specifically, a number of participants seemed to pay particular attention to road conditions. Often, this was linked to professional concerns, either as a professional driver or a person associated with road maintenance⁵. These individuals showed greater knowledge of roads in the area, could identify stretches more specifically, and had a more precise and larger (though still not standardized) vocabulary of road terms. Participants who rode motorcycles or drove motor homes also expressed different concerns. In general, their concerns were not qualitatively different, but expressed an intensified dislike of unpopular road defects. Rutting was an especially troubling problem for motorcyclists and rhythmic bumps were an aggravated problem for motor homes.

CONCLUSIONS

The information from these focus groups provides several important pieces of information relevant to constructing effective survey instruments for further research. These include a better understanding of how participants identify road segments and the terms they have available to describe and identify road features. In general, people's understanding of the road on which they drive is based on the amount of attention it

⁵ Although households were screened to eliminate those involved in road construction and repair, several participants were retired from the industry or closely associated with those in the industry.

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demands. Problems exist to the extent that features require the attention of the driver. Similarly, road segments are defined practically by drivers as the distance between points that require attention, such as major intersections or turn-offs. People's vocabulary for road features is limited, relative, and makes use of a great deal of non-verbal language. People's overwhelming concern is safety and features that contribute to or subtract from safety. Interest in strategic planning and convenience is secondary. Most groups felt that they were not receiving as much attention from the Department of Transportation as other regions, but were generally satisfied with the quality of roads in the state.

These findings translate into several guidelines for questionnaire construction.

1) Designers should assume that people's ability to identify specific stretches of road will be limited by their driving patterns. If specificity is desired, a special protocol should be developed. 2) Questions should be descriptive and not rely on any specific terminology unless those terms are clearly defined in the course of the interview. 3) Questions should focus on when features become apparent or distracting. Attempt to describe the quantity or degree of a problem will place an extreme burden on respondents and produce unreliable data. 4) The importance of safety may be assumed. Researchers should focus on establishing the relative importance of the features that contribute to safety and possibly weigh the relative importance of other factors controlling for safety. That is, people are willing to weigh the cost of improvements if they feel safety has been assured.

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Appendix A - Sampling

Participants for the focus groups were selected using two separate sampling frames. Participants in all six focus groups were selected using random digit dialing and adjusted to have relatively equal numbers of male and female participants. This selection process worked to create focus groups composed of a mix of individuals from the local communities. Households in the area surrounding the meeting location were contacted and screened to remove people living in a household with anyone who is employed by any local, state or federal highway department or involved in any business or trade that either builds or repairs highways. Participants were also screened to ensure that they held a current driver's license and that they regularly (defined as at least once or twice a week) drove rural two-lane state or US highways. Participants in half the groups were also requested to take some time before the meeting to drive a stretch of rural highway paying particular attention to the pavement and the impact it had on their driving.

In one group, additional participants were selected from a list of people in the area of the meeting who held commercial driver's licenses. This group was designed to include relatively equal numbers of commercial divers and randomly selected participants. In all six groups, recruitment continued until 12 participants confirmed that they would be able to attend the meeting.

⁶ Because of the small number of participants, focus groups can not be considered completely representative samples. The recruitment process is solely intended to create as diverse a mix of participants as possible.

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Appendix B - Demographics

At the end of the group discussion, all focus group participants were asked to complete a personal information sheet which gathered general demographic information and information about their driving habits.

AGE

Group	Average Age
Waukesha	55
Green Bay	57
Marshfield	40
Spooner	63
Platteville	48
Rhinelander	47

SEX

Group	Male	Female
Waukesha	4	3
Green Bay	4	1
Marshfield	3	5
Spooner	5	4
Platteville	5	4
Rhinelander	4	2

INCOME

Group	< \$20,000	\$20,000 - \$39,999	\$40,000 - \$59,999	> \$60,000	DK/Ref
Waukesha	1	1	3	2	0
Green Bay	1	1	3	0	0
Marshfield	2	1	3	2	0
Spooner	3	4	1	0	1
Platteville	1	4	2	1	1
Rhinelander	0	0	4	2	0

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CHILDREN UNDER 17

Group	0	1	2	3
Waukesha	4	0	2	1
Green Bay	3	2	0	0
Marshfield	2	2	3	1
Spooner	6	1	2	0
Platteville	5	1	2	1
Rhinelander	3	1	2	0

RACE

With the exception of one participant in Green Bay who identified as "other", all participants in Wisconsin were white.

EMPLOYMENT STATUS

Group	Full-time	Part-time	Not Employed	Retired
Waukesha	2	5	0	0
Green Bay	1	2	2	0
Marshfield	7	0	. 1	0
Spooner	3	3	0	3
Platteville	4	2	3	0
Rhinelander	4	2	0	0

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EDUCATION

Groups	Less than High School	High School Diploma or GED	Some College or Technical School	College Graduate or Above
Waukesha	0	3	3	1
Green Bay	1	1	3	0
Marshfield	0	3	3	2
Spooner	0	2	3	4
Platteville	0	3	4	2
Rhinelander	0	3	3	0

NUMBER AND TYPE OF VEHICLES

Groups	Cars, Trucks, Vans, Pick-ups, etc.	Motorcycles	Motor Homes	Other
Waukesha	>4-	3-1-	*	*
Green Bay	15	0	0	0
Marshfield	18	3	1	2
Spooner	20	3	1	0
Platteville	22	2	0	0
Rhinelander	15	1	1	0

^{*} not asked on original demographic information sheet.

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AVERAGE MILES PER WEEK DRIVEN

Group	Average Miles Per Week
Waukesha	*
Green Bay	364
Marshfield	91
Spooner	307
Platteville	292
Rhinelander	775

^{*} Not asked on original demographic information sheet.



Appendix C - Ranking Exercise

During the discussions, a list of concerns and disliked road features was developed. At the end of the meeting, participants were asked to rank how important each of these features or concerns should be when setting road repair priorities. The following are the results from each group.

WAUKESHA	
Bumpy Ride/Potholes	7
Narrow road	1
Groove Noise	1
Gravel on the Shoulder	0
Crumbling Shoulders	3
Traffic Volume	7
Number of Accidents	6
Traffic Type: pedestrians, bi- cycles	2
Intersections	1
Neighboring Traffic Volume	0
Connections	3
Lonely Roads	0
Traffic Type: trucks	4

GREEN BAY	
Convenience	2
Bumpiness/Bulges	2
Breaking-up/Cracks	4
Grooves (Ruts)	2
Slippery Patches/Patches on Patches/Inadequate Patches	5
Shoulder Breaking Away/Lower than Road	6
Having to Adjust Speed	2
Line Painting	2
Safety	9
High Use	7
High Quality	7
Road Noise	0
Construction Delays	0

MARSHFIELD		Convenience	3
Safety	22	PLATTEVILLE	
Patches/Gravel	2	When Cracks/Potholes are	9
Rough Road Signs	3	Visible	
Inconsistent repairs	9	When Road Becomes Distract-	14
Bumps/Potholes	6	ing	
Drop-off between shoulder	2	When Grooves Hold Water	2
and road		Unevenness	0
Grooves	0	Buckled Road	2
Intentional Grooves	2	Type of Traffic	7
Traffic	7	Amount of Traffic	17
Complaints	2	Destination	2
Business	2	Safety: Vision, Passing, Width	27
Alternate Truck Routes	2	Cost/Taxes	13
Strategic Planning	15		
Convenience	7	RHINELANDER	
		Slowing Below Speed Limit	7
SPOONER		Extra Effort to Drive	0
D	16	Have to Watch Road Surface	3
Ruts Chuck Holes	13	Ruts/Potholes/Patches/Breaki	6
Cracks	4	ng-up	
		Laying Water/Hydroplaning	13
Frost Heaves/Sagging Spots	5	Threat of Car Damage	0
Patches	5	Accidents/Safety	19
Groove Noise	4	Frost Heaves/Side to Side	1
Safety/Losing Control	18	Rolling	
Car Damage	4	Pavement Strips	4
Construction Damage	3	Inconsistent Repairs	2
Traffic	11	Traffic Volume	6
Strategic Investment	13		

Destination: Schools, etc. 4

The results of these individual ranking exercises were combined in several broad categories to indicate the general concerns of participants. It is important to remember that lists were spontaneously generated in each group and so are not completely comparable. Many categories were combined into related areas.

WISCONSIN - COMBINED	
Safety/Accidents	118
Defect Features (potholes, cracks, deteriorating shoulders, frost heaves, etc.)	100
Traffic (both volume and type)	70
Strategic Planning/Quality Construction/Costs	48
Attention (watching the road, slowing down, etc.)	37
Convenience	12
Destinations served	11
Design features (lines, narrowness, etc.)	9
Car damage	7
Other	8